

**DOCKET SECTION**

**BEFORE THE  
POSTAL RATE COMMISSION  
WASHINGTON, D.C. 20268-0001**

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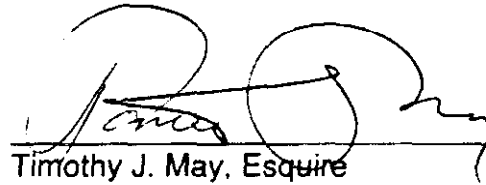
**POSTAL RATE AND FEE CHANGES, 1997 :**

**DOCKET NO. R97-1**

**NOTICE OF PARCEL SHIPPERS ASSOCIATION  
CONCERNING ERRATA TO THE RESPONSES  
OF WITNESS JAMES V. JELLISON  
(PSA-T1)**

The Parcel Shippers Association (PSA) hereby files a revised response to USPS/PSA-T1-34 (f). The response should be "yes," rather than "no." PSA also files a corrected answer and response to interrogatory UPS/PSA-T1-6 (c). This response as filed does not correctly state the question because it omits question 6 (c).

Respectfully submitted,



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Dated: February 18, 1998

**RESPONSES OF PARCEL SHIPPERS ASSOCIATION WITNESS JELLISON  
TO INTERROGATORIES OF UNITED STATES POSTAL SERVICE**

**USPS/PSA-T1-34.** Please see your testimony at page 3, lines 12-14.

(a) Confirm that the survey of your membership suggests that the Postal Service carries 97.6 percent of the respondents' pieces that would qualify as Standard Mail (A) parcels. If you cannot confirm, what is the correct estimate of the percent of pieces?

(b) Would you describe this portion of the parcel delivery market (pieces less than one pound) as being dominated by one carrier? If not, what percentage would one carrier have to carry in order for you to declare that part of the market dominated by one carrier?

(c) What is the average rate paid by your members for parcels sent via Standard Mail (A)?

(d) What is the current maximum rate possible for a Standard Mail (A) parcel?

(e) What is the average rate paid by the 2.4 percent of the parcels which are shipped via UPS?

(f) If these parcels are delivered to a residence, are they subject to the residential surcharge imposed by UPS?

**RESPONSE.**

(a) Confirmed.

(b) So far as the market is defined by those who responded to the survey, then surely USPS is the dominant carrier. We do not have sufficient data to know

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whether USPS carries more or fewer under one pound parcels than, for example, United Parcel Service. Thus we do not know whether one carrier dominates the actual under one pound market. In our view "dominance" would reflect market shares of the same magnitude that United Parcel Service has of the one pound and over market.

(c) I do not know.

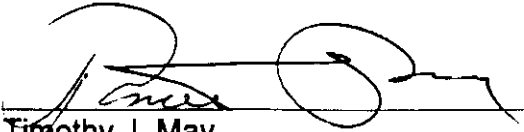
(d) The current maximum rate possible would be 84.3 cents per piece.

(e) We have no information on what rates are actually paid for the shipment of parcels of any weight by UPS. The published UPS tariff is a meaningless document.

(f) Yes.

## CERTIFICATE OF SERVICE

I hereby certify that I have this date served the foregoing upon all participants of record in this proceeding in accordance with Section 12 of the Rules of Practice.

  
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Timothy J. May

Dated: February 18, 1998